# **HELPERS**

# **HELPERS LANGUAGE SERVICES - RATE CARD FOR TRANSLATION**

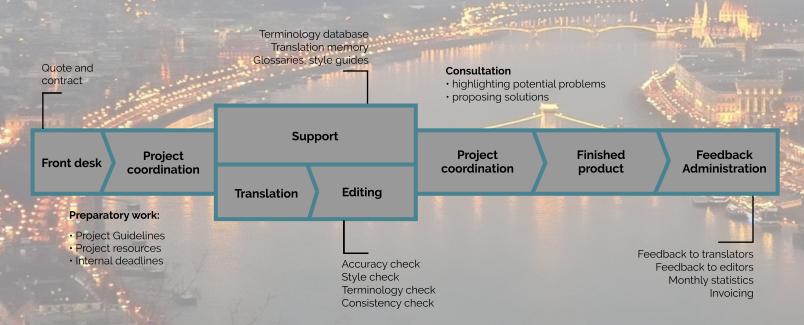
| TRANSLATION FROM ENGLISH |                          | DISCOUNTS AND OTHER USEFUL   |
|--------------------------|--------------------------|--|
| LANGUAGE                 | LIST PRICE / SOURCE WORD | INFORMATION  |
| Arabic                   | € 0.17                   | Repetition discounts available for orders exceeding 100,000 characters (ca. 20,000 words)                |
| Croatian                 | € 0.12                   |  |
| Czech                    | € 0.16                   |  |
| Danish                   | € 0.22                   |  |
| Dutch                    | € 0.22                   |  |
| Finnish                  | € 0.22                   |  |
| French                   | € 0.16                   |  |
| German                   | € 0.16                   | 10% quantity discount for ongoing orders if monthly volume exceeds 100,000 characters (ca. 20,000 words) |
| Greek                    | € 0.17                   |  |
| Hungarian                | € 0.12                   |  |
| Indonesian               | € 0.17                   |  |
| Israeli (Hebrew)         | € 0.17                   |  |
| Italian                  | € 0.16                   |  |
| Norwegian                | € 0.22                   |  |
| Polish                   | € 0.12                   |  |
| Portuguese               | € 0.17                   |  |
| Romanian                 | € 0.12                   |  |
| Russian                  | € 0.12                   |  |
| Slovak                   | . € 0.12                 |  |
| Slovenian                | € 0.16                   |  |
| Spanish                  | € 0.16                   |  |
| Swedish                  | € 0.22                   |  |
| Thai                     | € 0.17                   |  |
| Turkish                  | € 0.16                   |  |
| Ukrainian                | € 0.12                   |  |

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#### **GOOD VALUE IN LANGUAGE SERVICES**

When setting rate card fees for translation and editing, we attach great importance to offering good value to our clients. Our job is to make sure that our prices guarantee the best possible quality in the market and that our processes are cost-effective and transparent.

Helpers has well-designed controlling processes in place to ensure that our prices allow us not only to employ the best translators and editors in the market, but also to provide them with in-house training and cutting-edge technology. At the same time, efficient project management solutions ensure that our translation and editing fees are used in an optimal way to achieve our clients' communications goals and, in the interest of our clients, to allow us to continuously develop the quality and speed of our translation services.



#### **RUSH JOBS**

While most translation agencies will charge you a higher rate for jobs exceeding 12,000 characters (ca. 2,500 words) a day, our policy is to manage our resources in such a way that surcharges are not necessary. We do our best to deliver every translation as soon as possible, without extra fees applied for tight deadlines.

### **EDITING**

Editing is an integral part of the translation process. Therefore, we always have qualified editors check every translation not only for grammar, style and specialized terminology, but also for appropriateness for our clients' specific target audience and communications goals. Editing costs are thus always included in our rate card fees for translation. Naturally, while we will never deliver a translation without first editing it in-house, you can also order our editing services to make improvements in a translation that was produced elsewhere.

### **DISCOUNTS**

Discounts are available for large orders (exceeding 100,000 characters, or ca. 20,000 words), for significant repetitions in the source text, or to clients who use our services regularly. Discounts are always given on the basis of the statistical analyst your project coordinator prepares for you when giving a quote.